Orbis Investments appoints Heathcote Investment Partners as New Zealand distribution partner

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Heathcote Investment Partners has been named the distribution partner for Orbis Investments in New Zealand, providing local investors with greater access to actively managed global equities.

Under the agreement, Heathcote will represent Orbis to New Zealand financial advisers, research houses, platforms and wholesale investors. The partnership begins with the Orbis Global Equity Fund and brings Orbis's contrarian, long-term approach to a wider New Zealand audience.

The appointment comes as advisers increasingly look past the small group of mega-cap stocks that have driven global index returns and focus again on valuation discipline and true diversification.

Eric Marais, Head of Clients - Australia, Orbis Investments, said: "We are seeing increased demand from the New Zealand market for actively managed global equities, which is being driven by a greater need for diversification with a truly global lens. We believe our contrarian approach results in a Global Equity portfolio that brings significant diversification potential to the market."

Clayton Coplestone, Principal, Heathcote Investment Partners, said: "We're delighted to represent the Orbis Global Equity Fund in New Zealand. Many portfolios have quietly become concentrated in the same handful of large companies, often through passive exposure. Orbis offers advisers a truly different option: a patient, research-driven manager with the conviction to invest away from the crowd. We think the timing for that conversation is right."

About Orbis Investments
Orbis has been investing in undervalued and underappreciated global stocks for over 30 years. Their international team of 60+ investment professionals concentrate on unearthing companies trading for less than they are worth, rather than timing market trends. Orbis has applied the same fundamental, long-term, and contrarian investment approach since its inception, with over A$80 billion in assets under management.

About Heathcote Investment Partners
Heathcote Investment Partners is an Auckland-based specialist that markets and distributes funds for boutique and specialist fund managers in New Zealand. It works with professional financial intermediaries and institutional investors, helping its partner managers bring their capabilities to the New Zealand market.

Heathcote runs regular events for the advice community, including its Meet the Managers roadshow, and publishes the weekly Connect newsletter.

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